



VEHICLE DESCRIPTION

LINCOLN NAVIGATOR

LE L23508

2020 NAV 4X4 RESERVE
NAVIGATOR 7-PASSENGER
TWIN-TURBOCHARGED 3.5L V6
10-SPEED AUTOMATIC O/D TRAN

EXTERIOR
INFINITE BLACK
INTERIOR
EBONY/RUSSET

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- 360 CAM W/FRT & REAR WASH
- GRILLE - BC PAINTED MESH
- HANDS-FREE LIFTGATE
- HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING
- LED FOG LAMPS
- LED TAILLAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- POWER ILLUMINATED RUNNING BOARDS
- SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS

INTERIOR

- 12" LCD DIG INSTR CLUSTER
- HEATED STEERING WHEEL
- PEDALS - PWR ADJ W/MEMORY
- POWER TILT/TELESCOPE STEERING COLUMN
- POWERFOLD® 3RD ROW SEATS - ONE TOUCH FOLD-FLAT
- PREMIUM AMBIENT LIGHTING
- SEATS - REAR HEATED
- SEATS-3RD ROW PWR RECLINE
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-UPGRADED PREM LTHR
- TRI-ZONE CLIMATE CONTROL

FUNCTIONAL

- ADAPTIVE CRUISE CONTROL W/STOP-AND-GO
- ADAPTIVE SUSPENSION
- DYNAMIC BRAKE SUPPORT
- ELECTRIC PWR ASST STEERING
- ENHANCED ACTIVE PARK ASSIST
- HEAD-UP DISPLAY
- LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY
- LINCOLN DRIVE MODES
- PHONE AS A KEY
- REMOTE START
- SYNC3® W/ VOICE ACT NAV
- WINDSHIELD WIPER DE-ICER
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- BLINDSPOT DETECTION W/CTA & TRAILER COVERAGE
- ENHANCED SECURITY PKG
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 208A

- BODY COLOR EXT MIRROR FINISH
- MONOCHROMATIC LINCOLN BADGE
- MONOCHROMATIC LINCOLN GRILLE
- EMBRACE - HEAD UP DISPLAY
- EMBRACE - LIT GRILLE STAR

(MSRP)

3,495.00

OPTIONAL EQUIPMENT/OTHER

- HEAVY DUTY TRAILER TOW PKG 1,900.00
- .3.73 RATIO E-LTD SLIP AXLE 420.00
- CARGO CONVENIENCE PACKAGE
- .ADVANCED CARGO MANAGER
- .ROOF RAIL - CROSS BARS 2,500.00
- LUXURY PACKAGE
- .PERFECT POSITION ST W/ACT MOT
- .REVEL ULTIMA AUDIO 20-SPEAKER 995.00
- 22" 16-SPOKE DRK TARNISH WHL 2,000.00
- LINCOLN PLAY-REAR SEAT ENT
- FRONT LICENSE PLATE BRACKET NO CHARGE

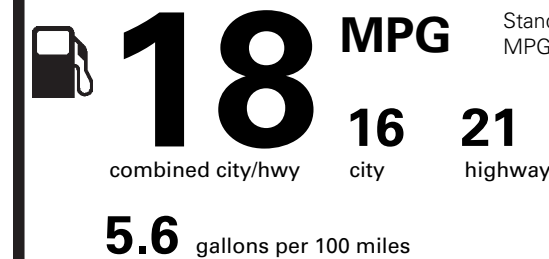
PRICE INFORMATION

BASE PRICE	\$84,400.00
TOTAL OPTIONS/OTHER	11,310.00
TOTAL VEHICLE & OPTIONS/OTHER	95,710.00
DESTINATION & DELIVERY	1,295.00

EPA DOT Fuel Economy and Environment

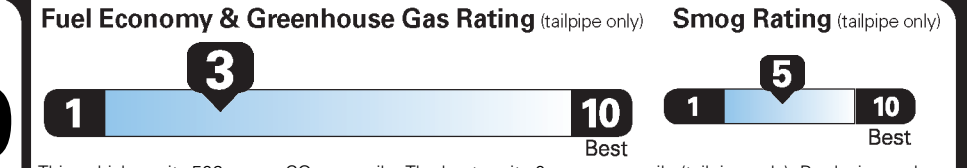
Gasoline Vehicle

Fuel Economy



You spend **\$3,750** more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost **\$2,250**



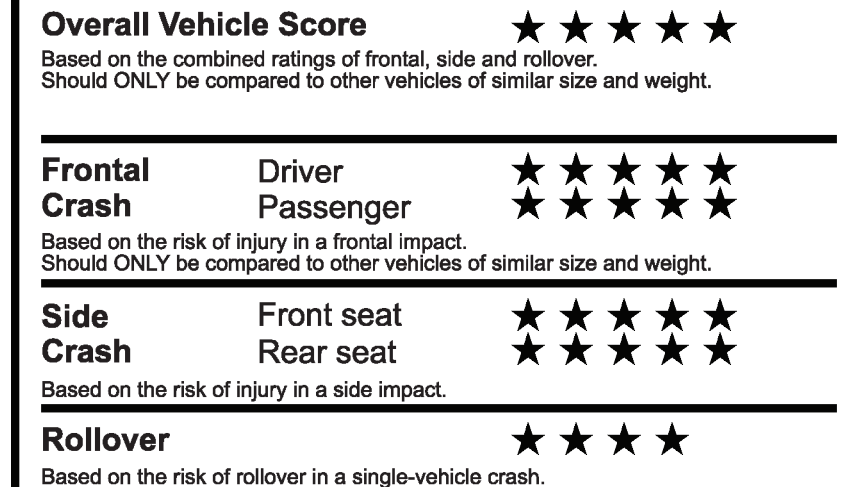
Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fueleconomy.gov

Calculate personalized estimates and compare vehicles



GOVERNMENT 5-STAR SAFETY RATINGS



Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

THE LINCOLN WAY™ APP

Your Dashboard of Services & Features



- Download the Lincoln Way app* and you can:
 - Remotely start, lock and unlock your vehicle
 - Locate your vehicle and check approximate fuel range
 - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

Lincoln Protect™

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit www.LincolnOwner.com

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

SCAN OR TEXT 5LLEL23508 TO 59173

Msg & Data rates may apply. Text HELP for help

www.lincoln.com/help/privacy-terms/

RAMP ONE		TOTAL MSRP \$97,005.00
RU33		
RAMP TWO	RAIL	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.</p>
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This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.		LL031 N RD 2X 020 000074 11 03 20